

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, September 21, 2018 at the hour of 8:30 A.M., at 1900 W. Polk Street, in the Second Floor Conference Room, Chicago, Illinois.

## **I. Attendance/Call to Order**

Acting Chair Hammock called the meeting to order.

Present: Acting Chair M. Hill Hammock (Substitute Member) and Director Mary B. Richardson-Lowry (2)

Directors Mary Driscoll, RN, MPH; Ada Mary Gugenheim; and Emilie N. Junge

Steven Scheer (non-Director Member)

Absent: Chair Robert G. Reiter, Jr. and Director Hon. Jerry Butler (2)

Additional attendees and/or presenters were:

Ekerete Akpan – Chief Financial Officer

Donna Hart – Chief Information Officer

Charles Jones – Chief Procurement Officer

James Kiamos – Chief Executive Officer, CountyCare

Jeff McCutchan – General Counsel

Deborah Santana – Secretary to the Board

John Jay Shannon, MD – Chief Executive Officer

## **II. Public Speakers**

Acting Chair Hammock asked the Secretary to call upon the registered public speakers.

The Secretary responded that there were none present.

## **III. Action Items**

### **A. Minutes of the Finance Committee Meeting, August 24, 2018**

Director Richardson-Lowry, seconded by Acting Chair Hammock, moved to accept the Minutes of the Finance Committee Meeting of August 24, 2018. THE MOTION CARRIED UNANIMOUSLY.

### **B. Contracts and Procurement Items (Attachment #1)**

This item was considered concurrently with Item III(D).

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee's consideration. The Committee reviewed and discussed the requests.

With regard to request number 2, Acting Chair Hammock requested that the Committee receive a status report on the Community Triage Center in the near future.

### **III. Action Items**

#### **B. Contracts and Procurement Items (continued)**

With regard to request number 7, James Kiamos, Chief Executive Officer of CountyCare, provided additional information. He stated that the cost reduction was achieved through tough negotiations and the reality that the dollars coming from the State are tighter now. Additionally, MHN ACO, LLC holds onto their members, as far as longevity, so the longer they have their member, less resources are required to engage them and keep them in a health status. The vendor's performance level to date is outstanding.

With regard to request number 12, Director Richardson-Lowry inquired whether there are other companies who provide this type of product and service. Mr. Jones responded affirmatively, but stated that, currently, based on the laboratory's process from manual to automation, this option best fits with their processes and procedures.

With regard to request number 15, Donna Hart, Chief Information Officer, provided additional information. Because the system has over 325 interfaces and everything is integrated with the ancillary systems, staffing is needed to support that. CCHHS has used this vendor's resources since 2007, and they come with the expertise of supporting the systems. In negotiating this contract amendment, she and Douglas Elwell, Deputy Chief Executive Officer of Finance and Strategy, asked the vendor to come with discounts, so CCHHS can save money but actually increase its resources to provide those services to the clinical staff. She is very satisfied with their performance to date, particularly as they have to keep up with the regulatory requirements. Director Driscoll stated that she would like to see a broader overview of Information Technology in the near future. Dr. Shannon responded that there will be a great opportunity to do that as the organization embarks on strategic planning. Director Richardson-Lowry inquired whether the contract includes performance measures and consequences if they fail to meet expectations. Ms. Hart responded affirmatively. She added that satisfaction levels of the system users are assessed through a survey sent out to the users; she offered to provide the results of the most recent survey to the Committee through the Chair.

Director Richardson-Lowry, seconded by Acting Chair Hammock, moved the approval of request numbers 1 through 15, subject to completion of review by Contract Compliance, where appropriate. THE MOTION CARRIED UNANIMOUSLY.

#### **C. Any items listed under Section III**

#### **D. Supplemental Contract and Procurement Item (Attachment #2)**

This item was considered concurrently with Item III(B).

### **IV. Report from Chief Procurement Officer**

#### **A. 3<sup>rd</sup> Quarter FY2018 Report of Purchases made under the authority of the Chief Executive Officer (Attachment #3)**

Mr. Jones provided an overview of the information contained within the report. The Committee reviewed and discussed the information.

#### **B. Report of emergency purchases**

There was no report of emergency purchases that were recently made.

**V. Report from the Chief Financial Officer** (Attachment #4)

- **Metrics**
- **Financials through July 2018**

Ekerete Akpan, Chief Financial Officer, provided an overview of the information contained in the report. The Committee reviewed and discussed the information.

Acting Chair Hammock inquired regarding the 42% uninsured rate; he asked whether the administration has any sense of what portion of that are people who are eligible for Medicaid but not enrolled. Mr. Akpan responded that he did not know the answer to that question at this time, but it might be something staff can analyze further. He noted that, in the financial assistance process, there is a concerted effort to determine eligibility and to provide assistance with applications; those who qualify for a plan but choose to not go that route will be billed and it will go to bill collection. Acting Chair Hammock recommended that the Committee dive into this subject a little more in the near future.

On slide 12 of the presentation, it was noted that the column header of “Monthly Target” should instead be listed as “Target.”

Dr. Shannon provided an update on the budget. He stated that the CCHHS FY2019 Preliminary Budget was accepted by the County Board on September 12th; it will now be incorporated into the President’s proposed budget that is expected to be introduced in early October. At this time, it looks like the CCHHS department hearing may be held on October 25<sup>th</sup>, and the budget is expected to be voted on by the County Board in November.

**VI. Adjourn**

As the agenda was exhausted, Acting Chair Hammock declared the meeting  
ADJOURNED.

Respectfully submitted,  
Finance Committee of the  
Board of Directors of the  
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXXXXXXX  
M. Hill Hammock, Acting Chair

Attest:

XXXXXXXXXXXXXXXXXXXXXXXXXXXX  
Deborah Santana, Secretary

Follow-up / Requests:

- Follow-up: Request for the Committee to receive a status report on the Community Triage Center in the near future. Page 1
- Follow-up: Request for the Committee to receive a broader overview of Information Technology in the near future. Page 2
- Follow-up: Recent information technology user satisfaction survey results to be provided to the Committee. Page 2
- Follow-up: Regarding the question of the portion of the uninsured rate that is eligible for Medicaid but not enrolled – follow up on what that portion amounts to, and request for deeper dive on that subject in the near future. Page 3

Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
September 21, 2018

ATTACHMENT #1

COOK COUNTY HEALTH AND HOSPITALS SYSTEM  
ITEM III(B)  
SEPTEMBER 21, 2018 FINANCE COMMITTEE MEETING  
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Accept Grant Awards</b>							
1	U.S. Department of Housing and Urban Development	Service - lead hazard reduction demonstration grant	Grant award amount: \$2,000,000.00	n/a	n/a	CCDPH	3
2	Cook County Health Foundation / Otho S.A. Sprague Memorial Institute	Product and Service - Community Triage Center for Justice-Involved Population	Grant Award Amount: \$150,000.00	n/a	n/a	System	4
<b>Extend and Increase Contracts</b>							
3	Elmwood Care, Inc.	Service - long-term care for ventilator patients	\$3,400,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2012/4 responses)	System	5
4	NEBO Systems, Inc. d/b/a Experian Health	Service - revenue cycle eligibility solution software	\$566,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2015/3 responses)	System	6
5	Guy Brown Management, LLC	Product and Services - office supplies	\$525,000.00	GPO	3	System	7
6	RML Specialty Hospital	Service - acute care needs	\$500,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2011/6 responses)	System	8

COOK COUNTY HEALTH AND HOSPITALS SYSTEM  
ITEM III(B)  
SEPTEMBER 21, 2018 FINANCE COMMITTEE MEETING  
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Amend, Extend and Increase Contract</b>							
7	MHN ACO, LLC	Service - care coordination	\$73,134,160.00	Sole Source	n/a	Managed Care	9
<b>Execute Contracts</b>							
8	Canary Telehealth, Inc.	Service - telehealth monitoring	\$6,675,000.00	Sole Source	n/a	Managed Care	10
9	Voyce, Inc.	Service - System-wide remote interpretation management platform	\$2,250,000.00	Value Analysis	n/a	System	11
10	Anchor Mechanical, Inc.	Service - boiler and chiller maintenance at Stroger Hospital and Oak Forest Health Center	\$1,762,639.00	RFP	2	SHCC, OFHC	12
11	PharMedium Services, LLC	Product - customized sterile compounding	\$600,000.00	GPO	2	System	13
12	Inova Diagnostics, Inc.	Product and Service - instrument rental, reagents and consumables for immunology testing	\$421,368.87	Sole Source	n/a	System	14
13	Quidel Corporation	Product - reagents for culturing influenza viruses	\$199,984.59	Sole Source	n/a	System	15
14	Cardinal Health 200, LLC	Product and Service - rapid plasma reagin (RPR) analyzer and consumables	\$171,414.36	GPO	2	System	16

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Donna R. Hart, Chief Information Officer	
<b>DATE:</b> 08/22/2018		<b>PRODUCT / SERVICE:</b> Service – Information Technology Management Services	
<b>TYPE OF REQUEST:</b> Amend, Extend & Increase Contract		<b>VENDOR / SUPPLIER:</b> ATOS Healthcare Services, Dearborn, MI	
<b>ACCOUNT:</b> 540129	<b>FISCAL IMPACT NO TO EXCEED:</b> \$43,246,392.39	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>ORIGINAL CONTRACT PERIOD:</b> 12/01/2016 thru 11/30/2019		<b>REVISED CONTRACT PERIOD</b> 09/01/2018 thru 11/30/2022	<b>CONTRACT NUMBER:</b> H16-25-174
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2016-3)			

**PRIOR CONTRACT HISTORY:**  
 The Board of Directors of Cook County Health and Hospitals System (CCHHS) approved contract number H16-25-174 with Atos Healthcare Services in the amount of \$40,000,000.00 on 10/28/2016 for a 36 month period from 12/01/2016 thru 11/30/2019. This request was for IT staffing and support. The Board approved a request to increase the contract by \$3,000,000.00 on 01/27/2017 to included positions included in the RFP but not funded.

**NEW PROPOSAL JUSTIFICATION:**  
 This is a request for early execution of a three (3) year renewal option approved with the current contract. The contractor will continue the provision of IT staffing, implementation and support of all IT initiatives. Initiatives such as Cerner Electronic Medical Records enhancements, Meaningful Use Stage 3, Medical Home and Affordable Care Act Initiatives, Business Intelligence as well as ongoing support for the GHX and Oracle (County wide ERP System). The early renewal creates cost savings by reducing the inflation rate built into the original contract and getting an incentive for the early renewal in the form of a flexible pool which we can choose not to use.

**TERMS OF REQUEST:**  
 This is a request to amend, extend and increase contract number H16-25-174 in an amount not to exceed \$43,246,392.39, as needed, for a fifty-one (51) month period from 09/01/2018 thru 11/30/2022.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

CCHHS Deputy CEO: *Douglas L. Elwell* *cjm*  
 Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: *John Jay Shannon*  
 John Jay Shannon, M.D., Chief Executive Officer

Request #  
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APPROVED

SEP 28 2018

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
 • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Revised 03/01/2011



# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Leticia Reyes-Nash, Director of Programmatic Services		<b>EXECUTIVE SPONSOR:</b> Douglas L. Elwell, Deputy Chief Executive Officer, Finance and Strategy	
<b>DATE:</b> 09/04/2018		<b>PRODUCT / SERVICE:</b> Product and Service - Community Triage Center for Justice Involved Population	
<b>TYPE OF REQUEST:</b> Accept Grant Award		<b>VENDOR / SUPPLIER:</b> Cook County Health Foundation/Otho S.A. Sprague Memorial Institute	
<b>ACCOUNT: FISCAL IMPACT NOT TO EXCEED:</b> \$150,000.00		<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 08/01/2015 thru 06/30/2019		<b>CONTRACT NUMBER:</b> N/A	
<b>COMPETITIVE SELECTION METHODOLOGY:</b> NA			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> NA			

**PRIOR CONTRACT HISTORY:**

No prior history for this grant award.

**NEW PROPOSAL JUSTIFICATION:**

This is a request to accept a grant award for the Roseland Community Triage Center (CTC). It will support a more effective partnership, outreach and education efforts between the Chicago Police Department, the behavioral health provider at the CTC and the community. Reallocation of unspent funds will support a training video, a project manager, two mobile crisis managers and community outreach materials.

**TERMS OF REQUEST:**

This is a request to accept a grant award in an amount not to exceed \$150,000.00 as needed, thru 06/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:

**APPROVED**

CCHHS Deputy CEO: \_\_\_\_\_

Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: \_\_\_\_\_

John Jay Shannon, M.D., Chief Executive Officer

SEP 28 2018

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**2**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Mary Sajdak, Chief Operating Officer, Integrated Care	
<b>DATE:</b> 09/06/2018		<b>PRODUCT / SERVICE:</b> Service - Long Term Care for Ventilator Patients	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Elmwood Care, Inc, Elmwood Park, Ill	
<b>ACCOUNT:</b> 521005		<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>FISCAL IMPACT NOT TO EXCEED:</b> \$3,400,000.00			
<b>ORIGINAL CONTRACT PERIOD:</b> 03/01/2012 thru 11/30/2018		<b>REVISED CONTRACT PERIOD:</b> 12/01/2018 thru 11/30/2019	
		<b>CONTRACT NUMBER:</b> H12-25-016	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2012-4)			

**PRIOR CONTRACT HISTORY:**

The Board of the Cook County Health & Hospitals System (CCHHS) approved contract number H12-25-016 on 03/29/2012 in the amount of \$4,500,000.00 for a period of thirty-six (36) months from 03/01/2012 thru 02/28/2015. Amendments to extend the contract in time only were approved by the CCHHS Board on 06/26/2015, 12/08/2015, 06/01/2016 and 6/29/2018. On 03/31/2017 the Board approved a request to extend the contract through 11/30/2017 and increase the amount by \$500,000.00. On 06/29/2018 the CCHHS Board approved a request to extend the contract term through 11/30/2018.

**NEW PROPOSAL JUSTIFICATION:**

This request is to extend the current contract allowing for the continued provision of long-term care services for the transfer of CCHHS patients on ventilators. Vendor provides coverage to the North, South and West section of the CCHHS catchment area. We will conduct a competitive procurement process to identify the most qualified vendor that will meet the needs of CCHHS in the future.

**TERMS OF REQUEST:**

This is a request to extend and increase contract number H12-25-016 in an amount not to exceed \$3,400,000.00, as needed, for a period of twelve (12) months from 12/01/2018 through 11/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: *Douglas L. Elwell*  
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: *John Jay Shannon*  
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

SEP 28 2018

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**3**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Annie Peterson, System Director, Revenue Cycle		<b>EXECUTIVE SPONSOR:</b> Ekerete Akpan, Chief Financial Officer	
<b>DATE:</b> 08/30/2018		<b>PRODUCT / SERVICE:</b> Service - Revenue Cycle Eligibility Solution Software	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> NEBO Systems, Inc. d/b/a Experian Health, Oakbrook Terrace, IL	
<b>ACCOUNT:</b> 520825		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$566,000.00	
<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A			
<b>ORIGINAL CONTRACT PERIOD:</b> 10/01/2015 thru 09/30/2018		<b>REVISED CONTRACT PERIOD:</b> 10/01/2018 thru 09/30/2021	
<b>CONTRACT NUMBER:</b> H15-25-118			
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2015-3)			

### PRIOR CONTRACT HISTORY:

Contract number H15-25-118 was approved by the Cook County Health and Hospitals System (CCHHS) Board of Directors on 09/25/2015 in the amount of \$566,000.00 for a thirty-six (36) month period from 10/01/2015 through 09/30/2018.

### NEW PROPOSAL JUSTIFICATION:


The vendor provides software which covers the eligibility component of the Revenue Cycle Solution. This software provides a more efficient, accurate, and productive workflow for Revenue Cycle. This contract includes support and maintenance. This is the first of two (2) three-year extension options included in the original contract and RFP.

### TERMS OF REQUEST:

This is a request to extend and increase contract number H15-25-118 in an amount not to exceed \$566,000.00, as needed, for a period of thirty-six (36) months from 10/01/2018 thru 09/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO:

  
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO:

  
John Jay Shannon, M.D., Chief Executive Officer

**Request #**

**4**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Daniel J. Ruiz, Interim Senior Manager, Supply Chain Operations		<b>EXECUTIVE SPONSOR:</b> <i>BZL</i> Douglas L. Elwell, Deputy, Chief Executive Officer, Finance & Strategy	
<b>DATE:</b> 09/05/2018		<b>PRODUCT / SERVICE:</b> Product/Services - Office Supplies	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Guy Brown Management, LLC, Brentwood, TN	
<b>ACCOUNT:</b> 530600		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$525,000.00	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>ORIGINAL CONTRACT PERIOD</b> 01/01/2015 thru 08/31/2018		<b>REVISED CONTRACT PERIOD:</b> 09/01/2018 thru 02/28/2019	<b>CONTRACT NUMBER:</b> H15-25-025
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO (3)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

Contract number H15-25-025 was approved by the Cook County Health and Hospitals System (CCHHS) Board on 01/30/2015 for a thirty-six (36) month period from 01/01/2015 through 12/31/2017 in the amount of \$1,761,580.47. Amendments executed by the Department of Supply Chain Management have extended the contract through 8/31/2018.


### NEW PROPOSAL JUSTIFICATION:

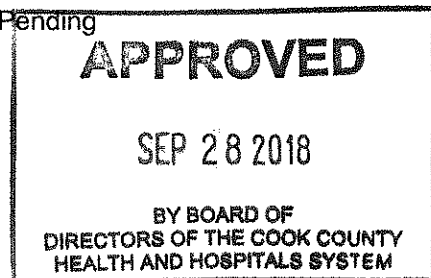
This contract will allow for continued provision of office supplies for all of the Cook County Health & Hospitals System. This will allow time for negotiation and evaluation of a new contract.

### TERMS OF REQUEST:

This is a request to extend and increase contract number H15-25-025 in an amount not to exceed \$525,000.00, as needed, for a period of six (6) months from 09/01/2018 thru 02/28/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer



Request #  
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• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Mary Sajdak, Chief Operating Officer, Integrated Care	
<b>DATE:</b> 09/06/2018		<b>PRODUCT / SERVICE:</b> Service – Acute Care Needs	
<b>TYPE OF REQUEST:</b> Extend & Increase Contract		<b>VENDOR / SUPPLIER:</b> RML Specialty Hospital, Chicago, IL	
<b>ACCOUNT:</b> 521005	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$500,000.00	<b>GRANT FUNDED AMOUNT:</b> N/A	
<b>ORIGINAL CONTRACT PERIOD:</b> 08/01/2011 thru 11/30/2018		<b>REVISED CONTRACT PERIOD:</b> 12/01/2018 thru 11/30/2019	<b>CONTRACT NUMBER:</b> H11-72-077
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2011-6)			

### PRIOR CONTRACT HISTORY:

Contract number H11-72-077 was approved by the Cook County Health and Hospitals System (CCHHS) Board on 07/29/2011 in the amount of \$2,200,000.00 for the period from 08/01/2011 through 07/29/2019 to provide acute care services to wean patients from mechanical ventilation. Amendments to the contract were approved by the Board on 12/12/2014, 05/29/2015, 01/29/2016 and 12/16/2016 respectively extending the contract term through 11/30/2017 and to increasing the contract not to exceed value by \$6,800,000.00 cumulatively. An amendment executed by the Department of Supply Chain Management extends the contract through 11/30/2018 with no additional funds.

### NEW PROPOSAL JUSTIFICATION:

This contract provides acute care services to wean patients from mechanical ventilation. Patients from Stroger Hospital's Critical Care Units are transferred to vendor where their highly trained staff provides medical care to complete the patient's acute hospitalization. This request will also allow the vendor to continue to provide acute rehabilitation services. We will conduct the competitive procurement process to identify the most qualified vendor that will meet the needs of CCHHS.

### TERMS OF REQUEST:

This is a request to extend and increase contract number H11-72-077 in an amount not to exceed \$500,000.00, as needed, for a twelve (12) month period from 12/01/2018 through 11/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: \_\_\_\_\_

Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: \_\_\_\_\_

John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

SEP 28 2018

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**

**6**

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Revised 03/01/2011

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Aaron Galeener, Director of Finance, Managed Care		<b>EXECUTIVE SPONSOR:</b> James Kiamos, Chief Executive Officer, CountyCare	
<b>DATE:</b> 09/01/2018		<b>PRODUCT / SERVICE:</b> Service – Care Coordination	
<b>TYPE OF REQUEST:</b> Amend, Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> MHN ACO, LLC, Chicago, IL	
<b>ACCOUNT:</b> 521160		<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>FISCAL IMPACT NOT TO EXCEED:</b> \$73,134,160.00			
<b>ORIGINAL CONTRACT PERIOD:</b> 07/01/2014 thru 9/30/2018		<b>REVISD CONTRACT PERIOD:</b> 10/01/2018 thru 12/31/2021	
		<b>CONTRACT NUMBER:</b> H14-25-064	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
X <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

### PRIOR CONTRACT HISTORY:

Contract number H14-25-064 was approved by the Cook County Health & Hospitals System (CCHHS) Board on 08/29/2014 in the amount of \$70,233,781.00 for a period of thirty-six (36) months from 07/01/2014 through 06/31/2017 to further establish CountyCare as a provider-centric health plan by building on the four-year experience of MHN and its participating providers (including CCHHS) to reduce costs of caring for Medicaid beneficiaries by innovating models of care and care delivery. Through the delegation model, participating providers in the MHN ACO network were delegated by CountyCare to provide a defined scope of care coordination support to CountyCare members assigned to the MHN ACO network providers. The Office of Supply Chain Management has executed amendments extending it through 9/30/2018.

### NEW PROPOSAL JUSTIFICATION:

This request will make the contract coterminous with the Illinois Department of Healthcare and Family Services (HFS) contract. The new care management rates are a reduction of approximately 25% from current pricing. In addition to delegated care management, the vendor will have a shared risk agreement for the costs associated with members empaneled to its providers.

### TERMS OF REQUEST:

This is a request to amend, extend and increase contract number H14-25-064 in an amount not to exceed \$73,134,160.00, as needed, for a thirty-nine (39) month period from 10/01/2018 thru 12/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: Douglas L. Elwell  
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: John Jay Shannon  
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

SEP 28 2018

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #

7

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Revised 03/01/2011

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Aaron Galeener, Director of Finance, Managed Care		<b>EXECUTIVE SPONSOR:</b> James Kiamos, Executive Director, Managed Care	
<b>DATE:</b> 09/10/2018		<b>PRODUCT / SERVICE:</b> Service – Telehealth Monitoring	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Canary Telehealth, Inc., Chicago, IL	
<b>ACCOUNT:</b> 520825		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$6,675,000.00	<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 10/01/2018 thru 09/30/2021		<b>CONTRACT NUMBER:</b> H18-25-081	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="checked" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

**PRIOR CONTRACT HISTORY:**

No prior contract history.

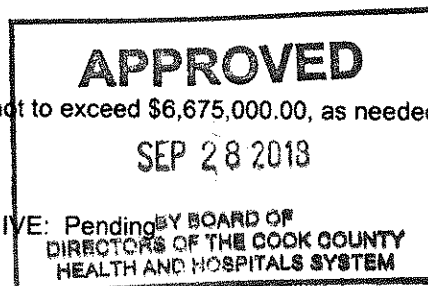
**NEW PROPOSAL JUSTIFICATION:**

This request will provide health monitoring services for CountyCare's Population Health Monitoring program. The program will provide timely insight into how well members' chronic conditions are being managed, help identify members who have support needs, and provide tools and protocols to encourage and support condition management. In addition, the program will assist CountyCare in reducing gaps in care for Pay for Performance (P4P), Healthcare Effectiveness Data and Information Set (HEDIS), and National Committee for Quality Assurance (NCQA) goals.

This contract is a sole source due to the technical services and equipment to perform in-home monitoring and retinopathy images, as well as maintaining continuity of the service provider for membership that transitioned from Aetna Better Health to CountyCare earlier this year.

**TERMS OF REQUEST:**

This is a request to execute contract number H18-25-081 in an amount not to exceed \$6,675,000.00, as needed, for a thirty-six (36) month period from 10/01/2018 through 09/30/2021.



CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

CCHHS Deputy CEO: *Douglas L. Elwell*  
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: *John Jay Shannon*  
John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
**8**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> John J. Daley, Director, Support Services		<b>EXECUTIVE SPONSOR:</b> Jarrod G. Johnson, Chief Operating Officer, Hospital Based Services	
<b>DATE:</b> 09/05/2018		<b>PRODUCT / SERVICE:</b> Service- System-Wide Remote Interpretation Management Platform	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Voyce, Inc., Davie, FL	
<b>ACCOUNT</b> 520149	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$2,250,000.00	<b>GRANT FUNDED AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 11/01/2018 thru 10/31/2021		<b>CONTRACT NUMBER:</b> H18-25-079	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> Value Analysis		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

No prior contract history with this contractor.

**NEW PROPOSAL JUSTIFICATION:**

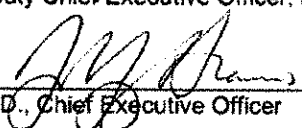
The Office of Supply Chain Management, Department of Support Services and the Stroger Emergency Department conducted a pilot consisting of remote language interpreting services by Video Remote Interpretation (VRI) and Voice Only Interpretation (VOI) through the contractor's Remote Interpretation Management Platform. The platform consist of User Applications for iOS and Android and User Web Portal and is installed on compatible iOS or android smartphones or tablets, and the User Web Portal is accessible through any web enabled devices running a compatible web browser. All devices access the services through a high-speed internet connection supplied by the Contractor. This contract has an option to renew in one (1) year increments for an additional two (2) years.

**TERMS OF REQUEST:**

This is a request to execute contract number H18-25-079 in an amount not to exceed \$2,250,000.00, as needed, for a thirty-six (36) month period from 11/01/2018 thru 10/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO :   
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO :   
John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
**9**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Samuel L. Williams, Executive Director, Facilities	
<b>DATE:</b> 08/31/2018	<b>PRODUCT / SERVICE:</b> Service - Boiler and Chiller Maintenance at Stroger Hospital and Oak Forest Health Center		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Anchor Mechanical, Inc., Chicago, IL		
<b>ACCOUNT:</b> 540345	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$1,762,639.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 10/01/2018 thru 09/30/2021		<b>CONTRACT NUMBER:</b> H18-72-078	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

Contract number H14-72-010 was approved by the Cook County Health and Hospitals System (CCHHS) Board of Directors on 03/28/2014 in the amount of \$1,023,210.00 for a thirty-six (36) month period from 04/01/2014 through 03/31/2017. Amendments were executed to extend the term through 04/30/2018 and increase the maximum amount to a total of \$1,308,593.00.

**NEW PROPOSAL JUSTIFICATION:**

The vendor will provide regularly scheduled preventive maintenance on the boilers, chillers, cooling towers, and absorbers at John H. Stroger, Jr. Hospital and the Oak Forest Health Center. The vendor will also provide as-needed emergency repairs on these items at an agreed upon hourly rate. The contract will have options for two (2) one-year extensions.

**TERMS OF REQUEST:**

This is a request to execute contract number H18-72-078 in an amount not to exceed \$1,765,639.00, as needed, for a thirty-six (36) month period from 10/01/2018 thru 09/30/2021.


CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

APPROVED

SEP 28 2018

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

CCHHS Deputy CEO:   
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
**10**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> CaTanya A Norwood, Pharm D, Senior Director of Pharmacy Services		<b>EXECUTIVE SPONSOR:</b> Jarrod G. Johnson, Chief Operating Officer, Hospital Based Services	
<b>DATE:</b> 03/30/2018		<b>PRODUCT / SERVICES</b> Product – Customized Sterile Compounding	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> PharMedium Services, LLC, Lake Forest, IL	
<b>ACCOUNT:</b> 530905		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$600,000.00	<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 12/22/2018 thru 12/21/2021		<b>CONTRACT NUMBER:</b> H18-25-042	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO (2)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

The Cook County Health and Hospitals System (CCHHS) Board of Directors approved contract number H16-25-023 on 01/29/2016 for a thirty-six (36) month period from 12/22/2015 through 12/21/2018 in the amount of \$525,000.00.

**NEW PROPOSAL JUSTIFICATION:**


This request is for PharMedium to provide customized pharmaceutical sterile compounding products for the CCHHS intravenous and epidural therapies.

**TERMS OF REQUEST:**

This is a request to execute contract number H18-25-042 in an amount not to exceed \$600,000.00 as needed, for a period of thirty-six (36) months from 12/22/2018 through 12/21/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO:   
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

SEP 28 2018

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**11**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Marin Sekosan, M.D., Chairman, Department of Pathology		<b>EXECUTIVE SPONSOR:</b> Jarrod G. Johnson, Chief Operating Officer, Hospital Based Services	
<b>DATE:</b> 08/30/2018	<b>PRODUCT / SERVICE:</b> Product & Service - Instrument Rental, Reagents, and Consumables for Immunology Testing		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Inova Diagnostics, Inc., San Diego, CA		
<b>ACCOUNT: FISCAL IMPACT NOT TO EXCEED:</b> 521200                      \$421,368.87		<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 09/26/2018 thru 09/25/2021		<b>CONTRACT NUMBER:</b> H18-25-070	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

**PRIOR CONTRACT HISTORY:**

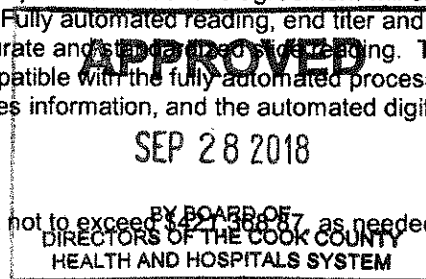
Contract number H15-25-123 was approved by the Board of Directors of the Cook County Health and Hospitals System (CCHHS) on 09/25/2015 in the amount of \$187,605.90. The term was a thirty-six (36) month period from 09/26/2015 through 09/25/2018. This contract was for reagents and consumables for immunology testing, but did not include instruments.

**NEW PROPOSAL JUSTIFICATION:**

The vendor will provide reagents, controls, and consumables for immunology testing, as well as instruments for immunology testing under a rental reagent agreement. The instruments provided under this agreement will eliminate manual serial dilution, pipette tip ordering, pipette use and calibration. Fully automated reading, end titer and interpretation of our immunofluorescence slides will result in more accurate and standardized slide reading. This vendor is the sole manufacturer of the testing currently in use and compatible with the fully automated processor for the preparation of slides, the data management system that consolidates information, and the automated digital microscope for interpreting the stained slides.

**TERMS OF REQUEST:**

This is a request to execute contract number H18-25-070 in an amount not to exceed \$421,368.87, as needed, for a thirty-six (36) month period from 09/26/2018 through 09/25/2021.



CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: *Douglas L. Elwell*  
 Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: *John Jay Shannon*  
 John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
**12**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Marin Sekosan, M.D., Chairman, Department of Pathology		<b>EXECUTIVE SPONSOR:</b> Jarrod G. Johnson, Chief Operating Officer, Hospital Based Services	
<b>DATE:</b> 08/30/2018	<b>PRODUCT / SERVICE:</b> Product - Reagents for Culturing Influenza Viruses		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Quidel Corporation, Athens, OH		
<b>ACCOUNT:</b> 530785		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$199,984.59	
<b>CONTRACT PERIOD:</b> 11/01/2018 thru 10/31/2019		<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT NUMBER:</b> H18-73-076		<b>CONTRACT NUMBER:</b> H18-73-076	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

**PRIOR CONTRACT HISTORY:**

Contract number H18-25-0023 was executed by the Office of Supply Chain Management on 04/23/2018 in the amount of \$113,999.98 for the twelve (12) month period from 11/01/2017 through 10/31/2018.

**NEW PROPOSAL JUSTIFICATION:**

The vendor will provide reagents for the culturing of influenza viruses. This contract is sole source because this vendor is the sole manufacturer and sole provider of cell live reagent products.

**TERMS OF REQUEST:**

This is a request to execute contract number H18-73-076 in an amount not to exceed \$199,984.59, as needed, for a twelve (12) month period from 11/01/2018 through 10/31/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

**APPROVED**

SEP 28 2018

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

CCHHS Deputy CEO: *Douglas L. Elwell*  
 Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: *John Jay Shannon*  
 John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
**13**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Marin Sekosan, M.D., Chairman, Department of Pathology		<b>EXECUTIVE SPONSOR:</b> Jarrod G. Johnson, Chief Operating Officer, Hospital Based Services	
<b>DATE:</b> 08/29/2018	<b>PRODUCT / SERVICE:</b> Product & Service - Rapid Plasma Reagin (RPR) Analyzer and Consumables		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Cardinal Health 200, LLC, Dublin, OH		
<b>ACCOUNT: FISCAL IMPACT NOT TO EXCEED:</b> 521200                      \$171,414.36		<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 10/01/2018 thru 09/30/2021		<b>CONTRACT NUMBER:</b> H18-25-069	
X	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO (2)		
	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

No prior contract history for this product.

**NEW PROPOSAL JUSTIFICATION:**

This contract will provide an AIX1000 RPR (Rapid Plasma Reagin) Analyzer that will be used for syphilis serology testing. AIX1000 advantages include elimination of manual pipetting, dilutions, titers and subjective interpretation resulting in less errors. There is an ease of cross training employees due to an automated interpretation and processing of specimens resulting in more standardized results. This contract will also include the option for two (2) one-year extensions of the term.

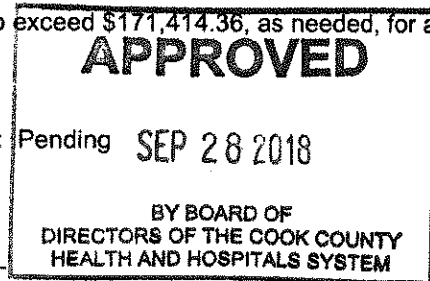
This vendor currently provides the Immunology Lab with all reagents and supplies for the AIX1000 and is the sole source for certified service, service contracts, reagents, spare parts, maintenance and software for the AIX1000 system.

**TERMS OF REQUEST:**

This is a request to execute contract number H18-25-069 in an amount not to exceed \$171,414.36, as needed, for a period of thirty-six (36) months from 10/01/2018 through 09/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:

Pending SEP 28 2018



CCHHS Deputy CEO: *Douglas L. Elwell*  
 Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: *John Jay Shannon*  
 John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
**14**

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Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
September 21, 2018

ATTACHMENT #2

COOK COUNTY HEALTH AND HOSPITALS SYSTEM  
ITEM III(D)  
SEPTEMBER 21, 2018 FINANCE COMMITTEE MEETING  
SUPPLEMENTAL CONTRACT AND PROCUREMENT ITEM

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Amend, Extend and Increase Contract</b>							
15	ATOS Healthcare Services	Service - information technology management services	\$43,246,392.39	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2016/3 responses	System	2

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Donna R. Hart, Chief Information Officer	
<b>DATE:</b> 08/22/2018		<b>PRODUCT / SERVICE:</b> Service – Information Technology Management Services	
<b>TYPE OF REQUEST:</b> Amend, Extend & Increase Contract		<b>VENDOR / SUPPLIER:</b> ATOS Healthcare Services, Dearborn, MI	
<b>ACCOUNT:</b> 540129	<b>FISCAL IMPACT NO TO EXCEED:</b> \$43,246,392.39	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>ORIGINAL CONTRACT PERIOD:</b> 12/01/2016 thru 11/30/2019		<b>REVISED CONTRACT PERIOD</b> 09/01/2018 thru 11/30/2022	<b>CONTRACT NUMBER:</b> H16-25-174
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2016-3)			

**PRIOR CONTRACT HISTORY:**  
 The Board of Directors of Cook County Health and Hospitals System (CCHHS) approved contract number H16-25-174 with Atos Healthcare Services in the amount of \$40,000,000.00 on 10/28/2016 for a 36 month period from 12/01/2016 thru 11/30/2019. This request was for IT staffing and support. The Board approved a request to increase the contract by \$3,000,000.00 on 01/27/2017 to included positions included in the RFP but not funded.

**NEW PROPOSAL JUSTIFICATION:**  
 This is a request for early execution of a three (3) year renewal option approved with the current contract. The contractor will continue the provision of IT staffing, implementation and support of all IT initiatives. Initiatives such as Cerner Electronic Medical Records enhancements, Meaningful Use Stage 3, Medical Home and Affordable Care Act Initiatives, Business Intelligence as well as ongoing support for the GHX and Oracle (County wide ERP System). The early renewal creates cost savings by reducing the inflation rate built into the original contract and getting an incentive for the early renewal in the form of a flexible pool which we can choose not to use.

**TERMS OF REQUEST:**  
 This is a request to amend, extend and increase contract number H16-25-174 in an amount not to exceed \$43,246,392.39, as needed, for a fifty-one (51) month period from 09/01/2018 thru 11/30/2022.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

CCHHS Deputy CEO: *Douglas L. Elwell* *cjm*  
 Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: *John Jay Shannon*  
 John Jay Shannon, M.D., Chief Executive Officer

Request #  
15

APPROVED

SEP 28 2018

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

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Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
September 21, 2018

ATTACHMENT #3

**Purchased Under the Authority of the Deputy Chief Executive Officer  
Contracts Under \$150K - 3rd Qtr - June, July, August, 2018**

Vendor	Contract Number	Product/Service	Purpose	Value	Contract Term
APIC consulting Services	77000032191	Services; Infection contract training	BPA	66,000.00	1 month
Bradley & Associates, P. C.	H18-25-0078	Services; Medicare and Medicaid cost reports	Original PO	147,000.00	45 days
Carestream Dental, LLC	H18-76-0072	Equipment; Dental Supplies	Capital PO	148,111.32	one-time purchase
Council for Affordable Quality Healthcare	H18-25-0087	Services; Benefits Smart	BPA	105,000.00	18 months
EBSCO	H18-25-0012	Services; Nursing	BPA	112,841.00	24 months
GE Medical Systems	H18-76-0106	Equipment; Trophon EPR Radiology	Capital PO	49,346.24	one-time purchase
Imperial Lighting Maintenance Co.	H18-72-0043	Services; Light Maintenance	BPA	64,500.00	36 months
Interactive Solutions Inc	H18-76-0102	Equipment; CCHC Camera	Capital PO	130,323.56	one-time purchase
Lorrie Rickman Jones, PhD	H18-25-0090	Services; Behavioral Health	Original PO	60,775.00	18 months
Masimo Corporation	H18-76-0058	Equipment; Pulse Oximeter Monitors	Capital PO	54,701.00	one-time purchase
Mujeres Latinas En Accion	H18-25-0091	Services; Sexual Assault and Abuse Prevention	BPA	65,000.00	12 months
Olympus America Inc.	H18-76-0059	Equipment; Various Equipment for CCHC	Capital PO	52,169.97	one-time purchase
Optos, Inc.	H18-76-0074	Equipment; Digital Retina Camera	Capital PO	127,245.00	one-time purchase
PLCCA Proviso-Leyden Council For Community A	H18-25-0100	Services; Outreach	BPA	100,000.00	24 months
Quidel Corporation	H18-25-0023	Supplies; Reagents	Original PO	113,999.98	12 months
Soft Computer Consultants, Inc.	77000033868	Services; Ortho Clinical Diagnostics Vision analyzers	BPA	44,550.00	one-time purchase

BPA=Blanket Purchase Agreement  
GBPA=Global Blanket Purchase Agreement  
SPO=Standard Purchase Order

Revised

Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
September 21, 2018

ATTACHMENT #4

# **Cook County Health & Hospitals System**

## **Finance Committee Meeting September 2018**

**Ekerete Akpan**  
**CFO**

Finance Committee : September 2018



# CCHHS Systems-wide Financial Statements

Finance Committee : September 2018

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COOK COUNTY HEALTH  
& HOSPITALS SYSTEM  
**CCHHS**

# Agenda

1. System-wide Financials & Stats
  - a. Financials
  - b. Observations
  - c. Financial / Revenue Cycle metrics
2. CCHHS Provider Service Financials & Stats
3. CountyCare Financials & Stats
4. Correctional Health services Financials & Stats
5. Department of Public Health Financials & Stats
6. Administration Financials



## Income Statement for the Eight Months ending July 2018(in thousands)

	Year-To-Date		Variance	
	<i>Actual</i>	<i>Budget</i>	<i>\$</i>	<i>%</i>
<b>Operating Revenue</b>	1,711,778	1,313,660	\$ 398,118	30%
<b><u>Operating Expenses</u></b>				
Salaries & Benefits	419,043	443,657	\$ 24,615	6%
Overtime	28,070	24,147	\$ (3,923)	-16%
Pension*	162,242	162,242	\$ -	0%
Supplies	44,947	17,793	\$ (27,154)	-153%
Pharmaceutical Supplies	62,977	72,585	\$ 9,607	13%
Purch. Svs., Rental, Oth.	179,273	159,656	\$ (19,616)	-12%
External Claims Expense	1,016,546	618,967	\$ (397,579)	-64%
Insurance Expense	14,910	17,553	\$ 2,643	15%
Depreciation	22,969	22,971	\$ 2	0%
Utilities	7,270	7,771	\$ 501	6%
<b>Total Operating Exp</b>	1,958,246	1,547,343	\$ (410,904)	-27%
<b>Operating Margin</b>	(246,469)	(233,683)	(12,786)	-5%
<b>Operating Margin %</b>	<b>-14%</b>	<b>-18%</b>	3%	19%
<b>Non Operating Revenue</b>	<b>169,452</b>	<b>169,452</b>	<b>-</b>	<b>0%</b>
<b>Net Income/(Loss)</b>	<b>(77,016)</b>	<b>(64,230)</b>	<b>(12,786)</b>	<b>-20%</b>

\*Year to Date (8 months) Pension Liability per GASB

Finance Committee : September 2018

Unaudited Financial Statement



COOK COUNTY HEALTH  
& HOSPITALS SYSTEM  
**CC+HHS**

## Observations

Operating Margin - challenging to budget but drivers to watch vs. same time FY17

- Primary Care visits down 1% while Specialty Care visits up 8%
- Surgical Cases up 5% and slightly above FY 2018 Target
- Inpatient Discharges down 12% and LOS 9% higher
- Emergency Department visits up 1%
- Deliveries down 6%.
- System-wide uninsured numbers, captured by visit held 42% (Provident 34%, ACHN 42%, Stroger 44%)
- System wide Financial /Revenue Cycle ratios are indicating sustained progress
- CountyCare contributed \$138M to CCHHS





## Financial Metrics

Metric	As of end July-16/YTD	As of end July-17/YTD	As of end July-18/YTD	Target
Days Cash On Hand**	25	60	54	60 days*
Operating Margin***	-16%	-23.2%	-4.9%	-5.4%
Overtime as Percentage of Gross Salary	8.1%	7.8%	7.2%	5.0%*
Average Age of Plant (Years)	20.7	22	24.4	10.7

\*Days Cash on Hand - CCHHS target 60 days, Moody's 198 days . Overtime as percentage of Gross Salary – CCHHS target 5% , Moody's 2%

\*\* Days Cash in Hand – Point in time i.e. as of end June for each year

\*\*\*Excludes Pension Expense-Target based on compare group consisting of 'like' health systems : Alameda Health System, Nebraska Medical Center, Parkland Health & Hospital System, and UI Health (Harris Health Systems was removed from target group calculation in July-2018 financials)

## Unaudited Financial Statement

Finance Committee : September 2018



COOK COUNTY HEALTH  
& HOSPITALS SYSTEM  
**CCHHS**

## Revenue Cycle – Metrics

Metric	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	June-18	July-18	Aug-18
Average Days in Accounts Receivable <i>(lower is better)</i>	125	125	131	120	120	106	97	89	93
Discharged Not Finally Billed Days <i>(lower is better)</i>	10.7	9.3	8.2	10.2	8.5	5.9	6.8	6.5	6.9
Claims Initial Denials Percentage <i>(lower is better)</i>	34%	40%	42%	23%	36%	26%	22%	23%	23%

**Definitions:**

**Average Days in Accounts Receivable:** Total accounts receivable over average daily revenue

**Discharged Not Finally Billed Days:** Total charges of discharge not finally billed over average daily revenue

**Claims Initial Denials Percentage:** Percentage of claims denied initially compared to total claims submitted.

## Unaudited Financial Statement

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COOK COUNTY HEALTH  
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# **CCHHS Provider Services**

## **Financial Statements & Operational Stats**

Finance Committee : September 2018

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COOK COUNTY HEALTH  
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**CCHHS**

## Income Statement for the Eight Months ending July 2018(in thousands)

<b>CCHHS Providers</b>	<b>Year-To-Date</b>		<b>Variance</b>	
	<b>Actual</b>	<b>Budget</b>	<b>%</b>	<b>\$</b>
<b>Operating Revenue</b>	496,566	505,149	-2%	(8,584)
<b>Operating Expenses</b>				
Salaries & Benefits	344,575	352,609	2%	8,035
Overtime	23,589	20,455	-15%	(3,134)
Pension*	131,584	131,584	0%	-
Supplies	43,215	15,580	-177%	(27,635)
Pharmaceutical Supplies	57,701	66,751	14%	9,051
Purch. Svs., Rental, Oth.	119,015	108,507	-10%	(10,507)
Insurance Expense	14,910	17,553	15%	2,643
Depreciation	14,338	14,340	0%	2
Utilities	7,240	7,739	6%	499
<b>Total Operating Exp</b>	<b>756,167</b>	<b>735,119</b>	<b>-3%</b>	<b>(21,048)</b>
<b>Operating Margin</b>	<b>(259,601)</b>	<b>(229,970)</b>	<b>-13%</b>	<b>(29,631)</b>
<b>Operating Margin %</b>	<b>-52%</b>	<b>-46%</b>	<b>-15%</b>	<b>-7%</b>
<b>Non Operating Revenue</b>	<b>86,497</b>	<b>86,497</b>	<b>0%</b>	<b>-</b>
<b>Net Income/(Loss)</b>	<b>(173,104)</b>	<b>(143,473)</b>	<b>-21%</b>	<b>(29,631)</b>

\*Year to Date (8 months) Pension Liability per GASB

**Unaudited Financial Statement**

Finance Committee : September 2018



COOK COUNTY HEALTH  
& HOSPITALS SYSTEM  
**CC+HHS**

## Revenue Statement for the Eight Months ending July 2018(in thousands)

<b>CCHHS Providers</b>	<b>Year-To-Date <i>Actual</i></b>
<b>Gross Revenue</b>	<b>1,130,056</b>
<b><u>Adjustments</u></b>	
Contractual Adjustments	(387,794)
Charity Adjustments	(365,006)
<b>Total Adjustment</b>	<b>(752,800)</b>
<b>Gross NPSR</b>	<b>377,256</b>
<b>Bad Debt Allowance</b>	<b>(157,145)</b>
<b>Adjusted NPSR</b>	<b>220,111</b>
<b>DSH</b>	<b>104,467</b>
<b>Adjusted NPSR plus DSH</b>	<b>324,578</b>
<b>Adjusted NPSR plus DSH as a % of Gross Revenue</b>	<b>29%</b>

NPSR: Net Patient Service Revenue  
DSH: Disproportionate Share Hospital  
revenue

Revised

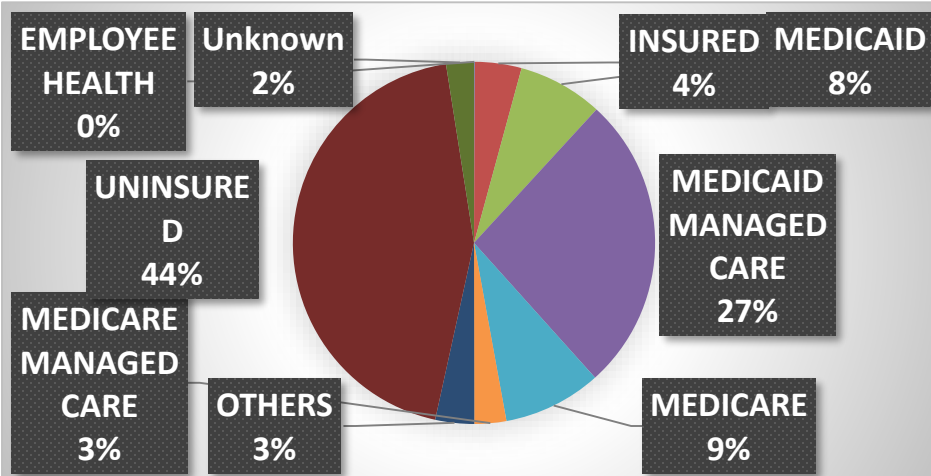
Finance Committee : August 2018

**Unaudited Financial Statement**



COOK COUNTY HEALTH  
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## Stroger Operation Overview for Eight Months ending July 2018



### Comments:

- Some movements due to Central Campus/Fantus moves and renovations
- Leadership reviewing Observation days and discharges
- Trauma visits impacts on some scheduled visits/procedures
- Payor mix by charges at Stroger has more uninsured vs. Provident & ACHN

\*Includes Fantus, CORE, Specialty Care, Hospital-Based Clinics, Sengstacke Psych, Austin Behavioral Health & all GMC locations

\*\* 2017 volume from Fantus & 2018 volume from Specialty Care + Sengstacke + Austin

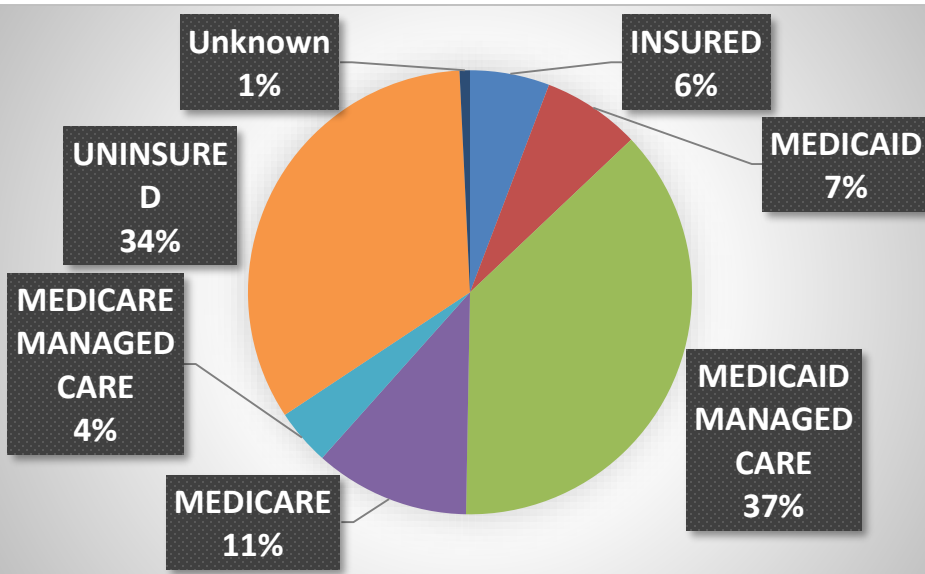
Inpatient/Observation-FYTD			
Measure	FY2018	FYTD Target	FY2017
Inpatient Discharges	12,000	13,504	13,627
- Long Stay Admissions	2,404	2,520	2,524
- One Day Admissions	699	816	829
Inpatient Days	58,052	63,768	64,172
Observation Discharges	6,841	5,752	5,528
Observation Days (Observation Discharge)	12,524	5,752	12,366
Avg LOS (Inpatient Discharge)	5.6	5.4	5.2
Surgical Cases	8,292	8,776	7,908
Radiology Tests	41,966	---	46,378
Deliveries	654	800	740
Emergency- FYTD			
Measure	FY2018	FYTD Target	FY2017
Emergency Visits	77,342	76,952	76,148
Adult Emergency Visits	67,237	67,064	66,410
Peds Emergency Visits	4,767	4,584	4,668
Trauma Visits	5,338	5,304	5,070
LWBS	4,022	4,248	4,442
Radiology Tests	41,160	---	42,155
Outpatient Clinic- FYTD			
Measure	FY2018	FYTD Target	FY2017
Total Registrations*	366,229	---	379,557
Total Provider Visits*	207,927	215,616	196,117
Specialty/Diagnostic/Procedure Provider Visits			
- Hospital-Based	8,023	7,696	6,920
- Specialty Care/Fantus	136,926	119,470	123,912
- CORE	5,654	5,744	5,021
- Behavioral Health/Psych**	12,509	13,552	12,812
Primary Care Provider Visits			
- GMC	29,464	34,400	31,848
- Peds Primary	2,666	3,232	2,830
- CORE primary	12,644	14,200	12,729

Finance Committee : September 2018



COOK COUNTY HEALTH  
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## Provident Operation Overview for Eight Months ending July 2018



### Comments:

- Payor mix by charges at Provident has less uninsured vs. Stroger & ACHN
- Leadership reviewing Observation days & discharges, Left without being seen
- Some movements due to Fantus/Central campus improvements and relocations
- Growth in surgical cases and specialty services

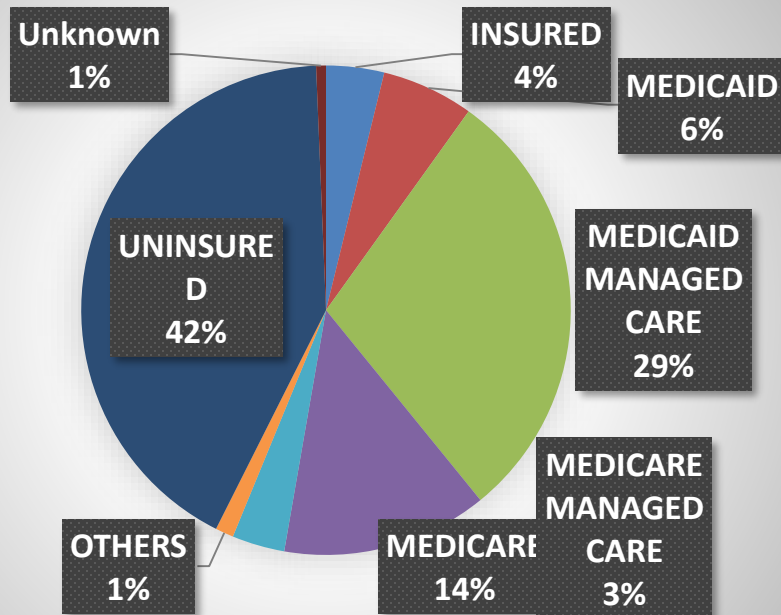
Inpatient/Observation-FYTD			
Measure	FY2018	FYTD Target	FY2017
Inpatient Discharges	414	400	425
- Long Stay Admissions	83	80	82
- One Day Admissions	26	32	24
Inpatient Days	1,995	1,920	1,970
Observation Discharges	434	376	376
Observation Days (Observation Discharge)	857	792	882
Avg LOS (Inpatient Discharge)	5.40	5.20	5.00
Surgical Cases	1,863	1,520	1,568
Procedures (CPTs)	---	---	---
Radiology Tests	662	---	779
Emergency- FYTD			
Measure	FY2018	FYTD Target	FY2017
Emergency Visits	19,604	19,016	19,128
Adult Emergency Visits	18,169	17,808	17,673
Peds Emergency Visits	1,183	1,208	1,214
LWBS	1,306	824	769
Radiology Tests	10,239	---	9,842
Outpatient Clinic- FYTD			
Measure	FY2018	FYTD Target	FY2017
Total Registrations	15,959	14,928	13,088
Specialty/Diagnostic/Procedure Provider Visits	348	248	49
Radiology Tests	6,057	---	5,277

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COOK COUNTY HEALTH  
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## ACHN Operation Overview for Eight Months ending July 2018



ACHN Primary- FYTD			
Measure	FY2018	FYTD Target	FY2017
Austin	8,240	9,513	8,301
Children's Advocacy	335	396	353
Cicero	7,276	8,320	7,807
Cottage Grove	6,382	7,077	6,399
Englewood	7,495	8,808	8,331
Logan Square	8,877	8,952	7,593
Morton East	585	714	535
Near South	9,029	10,084	8,944
Oak Forest	10,033	9,757	8,591
Prieto	10,958	14,213	12,717
Robbins	6,416	7,341	6,820
Sengstacke	11,149	12,200	11,440
Vista	7,216	6,554	5,227
Woodlawn	5,702	6,736	6,012
Total Primary Care Provider Visits	99,693	110,665	99,070

ACHN Specialty- FYTD			
Measure	FY2018	FYTD Target	FY2017
Ambulatory of Provident	236	---	---
Austin (OBGYN)	366	368	347
Cicero (OBGYN & Fam Plan)	1,061	1,064	994
Logan Square (OBGYN)	746	776	624
Oak Forest	16,547	17,176	15,246
Oral Health (reg count only)	3,372	2,816	2,859
Sengstacke (excludes psych)	11,891	11,104	9,668
Total Specialty Care Provider Visits	34,219	33,304	29,738

### ACHN Total- FYTD

Measure	FY2018	FYTD Target	FY2017
Total Registrations*	197,888	---	204,029
Total Provider Visits*	131,639	152,552	132,606

### Comments :

- Room for improvement with visit volumes, Fantus /central campus relocations could be a factor
- Payor mix by charges has more uninsured vs Provident
- 6 of 14 clinics exceeding FY17 Primary care provider visits, Vista exceeding FY2018 targets.
- Provider vacancies , especially in smaller clinics could be a factor

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COOK COUNTY HEALTH  
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# **CountyCare Health Plan**

## **Financial Statements & Operational Stats**

Finance Committee : September 2018

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COOK COUNTY HEALTH  
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## CountyCare Income Statement for the Eight Months ending July 2018(in thousands)

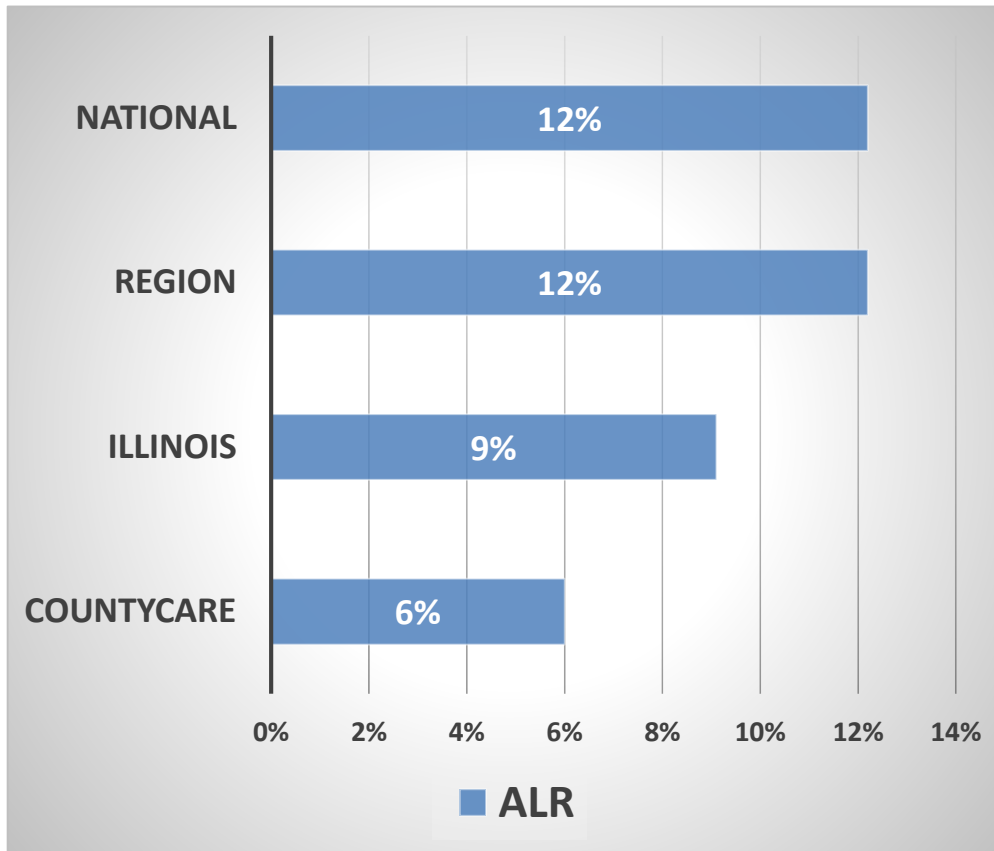
	Year to Date		
	Actual	Budget	Variance
Member Months	2,359	1,800	559
<b>Total Revenue</b>	<b>1,232,556</b>	<b>829,734</b>	<b>402,822</b>
<b>Expense</b>			
<b>Total Admin Expenses</b>	53,032	39,577	(13,455)
<b>CCHHS Clinical Expenses</b>			
Claims	110,534	71,886	(38,648)
Pharmacy Claims	21,656	51,642	29,986
Care Management	5,221	10,200	4,979
<b>Total CCHHS Clinical Expenses</b>	<b>137,411</b>	<b>133,728</b>	<b>(3,683)</b>
<b>External Clinical Expenses</b>			
Claims	693,290	418,369	(274,921)
Hospital Supplemental Access Pmt	37,081	-	(37,081)
Pharmacy Claims	197,300	158,088	(39,212)
Care Management	44,464	18,660	(25,804)
Dental Claims	28,266	13,320	(14,946)
Transportation Claims	9,833	9,000	(833)
Optical Claims	5,135	1,530	(3,605)
Member Incentives	1,177	-	(1,177)
<b>Total External Clinical Expenses</b>	<b>1,016,546</b>	<b>618,967</b>	<b>(397,579)</b>
<b>Total Clinical Expenses</b>	<b>1,153,957</b>	<b>752,695</b>	<b>(401,261)</b>
<b>Total Expenses</b>	<b>1,206,989</b>	<b>792,272</b>	<b>(414,717)</b>
Net Income Before Rate Adjustment	25,567	37,462	(11,895)
<b>Medical Loss Ratio (MLR)</b>	<b>94%</b>	<b>91%</b>	<b>3%</b>
<b>Net Income Before Prior Period Adj/IGT</b>	<b>25,567</b>	<b>37,462</b>	<b>(11,895)</b>
<b>IGT</b>	<b>18,872</b>	<b>22,734</b>	<b>(3,862)</b>
<b>Amortization</b>	<b>6,018</b>	<b>6,018</b>	<b>-</b>
<b>Net Income After IGT And Amortization</b>	<b>677</b>	<b>8,710</b>	<b>(8,033)</b>

Finance Committee : September 2018



COOK COUNTY HEALTH  
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## CountyCare Operational Stats for the Eight Months ending July 2018



### Comments:

- CountyCare Medical Loss Ratio is better than National and Regional, sustained at 94% YTD.
- CountyCare membership at end of Jul-2018 above 330,000, still largest Medicaid Managed Care plan in Cook County.
- CountyCare contribution to CCHHS is \$138M , which is \$3.6M above target
- CountyCare leadership continues to actively engage the State around rates, assignment, quality and satisfaction metrics
- CountyCare is strengthening
  - Satellite relationships for specialist consults
  - Provider/Hospital network
  - Membership incentives to improve retention

Milliman Research Report-Medicaid Risk-Based Managed Care: Analysis of Financial results for 2016 . Region consists of Illinois, Indiana, Michigan, Minnesota, Ohio, and Wisconsin  
 MLR – Medical Loss Ratio , %tage of premium spent on health care quality . ALR Administrative loss Ratio - %tage spent on overhead expenses, such as marketing, profits, salaries, administrative costs etc.

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COOK COUNTY HEALTH  
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**CCHHS**

# **Correctional Health Services**

## **Financial Statements & Operational Stats**

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COOK COUNTY HEALTH  
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## Income Statement for the Eight Months ending July 2018(in thousands)

<b><u>Correctional Health Services</u></b>	<b>Year-To-Date</b>		<b>Variance</b>	
	<b><i>Actual</i></b>	<b><i>Budget</i></b>	<b>%</b>	<b>\$</b>
<b>Operating Revenue</b>	121.86	86.57	41%	35
<b><u>Operating Expenses</u></b>				
Salaries & Benefits	38,084	44,179	14%	6,095
Overtime	4,120	3,405	-21%	(716)
Pension*	14,451	14,451	0%	0
Supplies	214	315	32%	101
Pharmaceutical Supplies	5,357	5,833	8%	476
Purch. Svs., Rental, Oth.	4,441	6,117	27%	1,676
Depreciation	69	69	0%	0
<b>Total Operating Exp</b>	66,736	74,369	10%	7,633
<b>Operating Margin</b>	(66,614)	(74,282)	10%	7,668
<b>Non Operating Revenue</b>	72,328	72,328	0%	-
<b>Net Income/(Loss)</b>	<b>5,714</b>	<b>(1,955)</b>	<b>392%</b>	<b>7,668</b>

\*Year to Date (8 months) Pension Liability per GASB

**Unaudited Financial Statement**

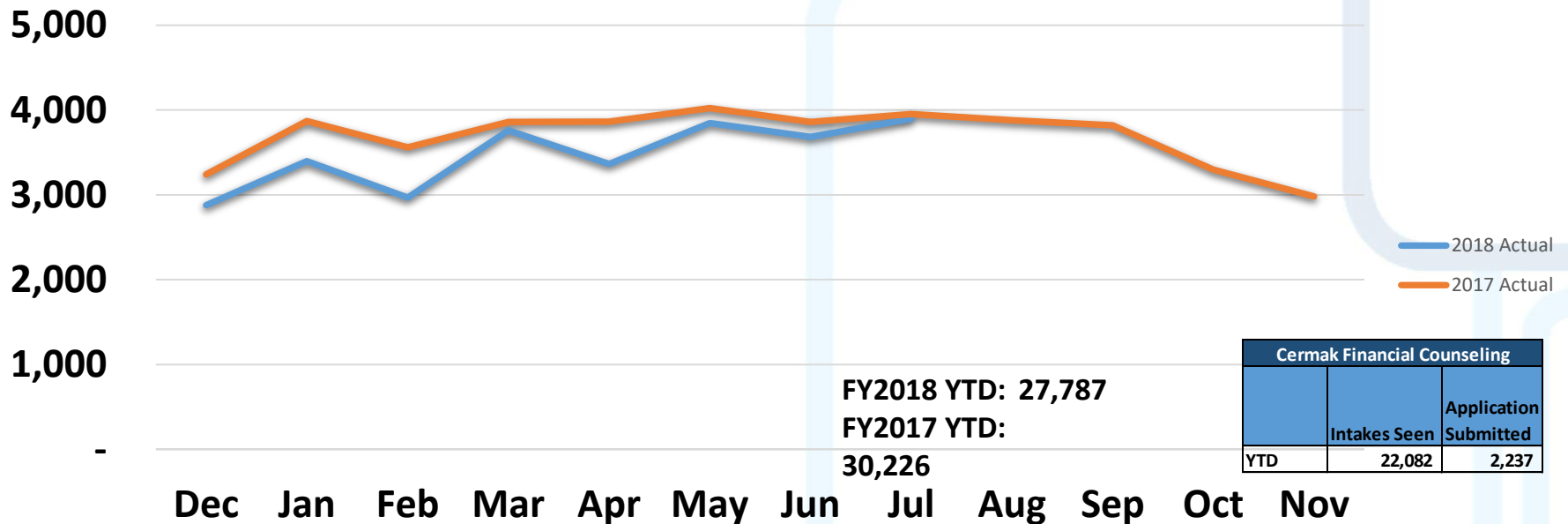
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COOK COUNTY HEALTH  
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## Correctional Health Operation Overview for Eight Months ending July 2018

### Total Intakes



Cermak Financial Counseling		
	Intakes Seen	Application Submitted
YTD	22,082	2,237

#### Comments;

- Fewer but more resource intense detainees, increases experienced in Health requests per patient with top 3 referrals in Oral Surgery, Ear Nose & Throat as well as Hand Clinic
- Building internal capacity around screening and financial counselling to ensure continuity of coverage

Finance Committee : September 2018



COOK COUNTY HEALTH  
& HOSPITALS SYSTEM  
**CC+HHS**

# **Cook County Dept. of Public Health**

## **Financial Statements & Operational Stats**

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COOK COUNTY HEALTH  
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**CC+HHS**

## Income Statement for the Eight Months ending July 2018(in thousands)

<b>Cook County Public Health</b>	<b>Year-To-Date</b>		<b>Variance</b>	
	<b>Actual</b>	<b>Budget</b>	<b>%</b>	<b>\$</b>
<b>Operating Revenue</b>	1,407	1,431	-2%	(24)
<b>Operating Expenses</b>				
Salaries & Benefits	6,661	7,249	8%	588
Overtime	2	5	54%	3
Pension*	2,541	2,541	0%	-
Supplies	26	62	58%	35
Purch. Svs., Rental, Oth.	175	789	78%	613
Depreciation	2	2	0%	0
Utilities	30	32	6%	2
<b>Total Operating Exp</b>	9,436	10,678	12%	1,241
<b>Operating Margin</b>	(8,030)	(9,247)	13%	1,217
<b>Non Operating Revenue</b>	1,666	1,666	0%	-
<b>Net Income/(Loss)</b>	<b>(6,364)</b>	<b>(7,581)</b>	<b>16%</b>	<b>1,217</b>

\*Year to Date (8 months) Pension Liability per GASB

**Unaudited Financial Statement**

Finance Committee : September 2018



COOK COUNTY HEALTH  
& HOSPITALS SYSTEM  
**CC+HHS**



## CCDPH Overview for Eight Months ending July 2018

Public Health	Program Title	Metric	YTD Thru July 18
	Administration	Percent of high-risk infant APORS (Adverse Pregnancy Outcome Reporting System) referrals received that are contacted for follow-up by the Public Health Nurse within 14 calendar days of referral	91%
		Cost per county residents served	\$5.35
	Environmental Health	Cost per Inspection Efficiency	\$209.00
		Time from receipt of Chlamydia or gonorrhea report to field (days)	5
	Communicable Diseases	Percent of food establishments with isolated illness complaints within a contracted community or unincorporated Suburban Cook County that are inspected within 2 business days of receipt of complaint	100%
Lead Poisoning Prevention	Program Title	Metric	YTD Thru July 18
	Lead Poisoning Prevention	Percentage of cases with elevated blood levels visited within the timeline provided in protocols Efficiency	80%
		Percentage of cases with elevated blood lead levels who receive joint nursing visit and environmental risk assessment visit Outcome	64%
TB Program	Program Title	Metric	YTD Thru July 18
	TB Program	Number of completed Direct Observation Treatments (DOT) Outcome	92%



# **CCHHS Administration**

## **Financial Statements**

Finance Committee : September 2018

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COOK COUNTY HEALTH  
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**CCHHS**

## Income Statement for the Eight Months ending July 2018(in thousands)

<b><u>Administration</u></b>	<b>Year-To-Date</b>		<b>Variance</b>	
	<b><i>Actual</i></b>	<b><i>Budget</i></b>	<b>%</b>	<b>\$</b>
<b><u>Operating Expenses</u></b>				
Salaries & Benefits	27,202	30,631	11%	3,429
Overtime	331	267	-24%	(65)
Pension*	10,466	10,466	0%	-
Supplies	1,411	1,160	-22%	(251)
Purch. Svs., Rental, Oth.	5,159	6,916	25%	1,757
Depreciation	2,542	2,543	0%	0
<b>Total Operating Exp</b>	<b>47,112</b>	<b>51,982</b>	<b>9%</b>	<b>4,871</b>
<b>Operating Margin</b>	<b>(47,112)</b>	<b>(51,982)</b>	<b>9%</b>	<b>4,871</b>
<b>Non Operating Revenue</b>	<b>6,863</b>	<b>6,863</b>	<b>0%</b>	<b>-</b>
<b>Net Income/(Loss)</b>	<b>(40,248)</b>	<b>(45,119)</b>	<b>11%</b>	<b>4,871</b>

\*Year to Date (8 months) Pension Liability per GASB

Unaudited Financial Statement

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COOK COUNTY HEALTH  
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**CC+HHS**

# **Appendix**

## **System-wide Volumes / Stats**

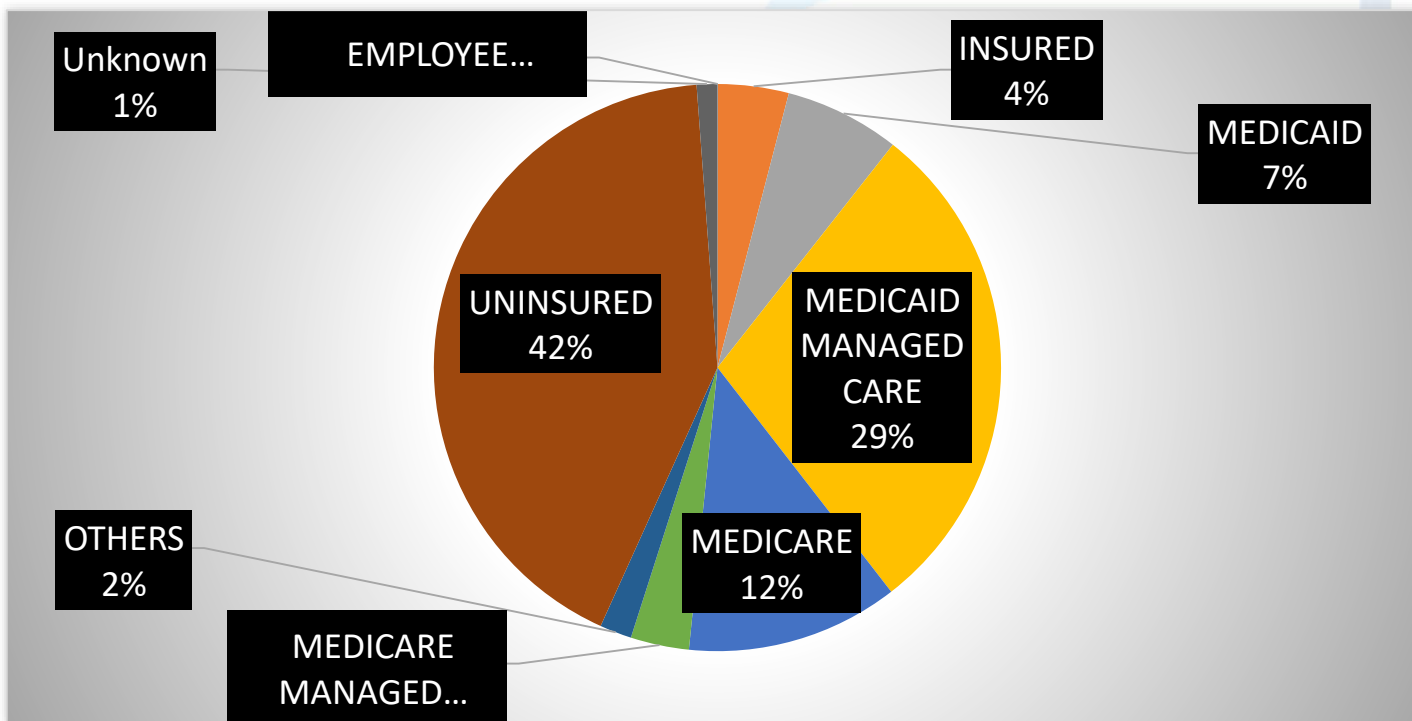
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## Payor Mix by Visits

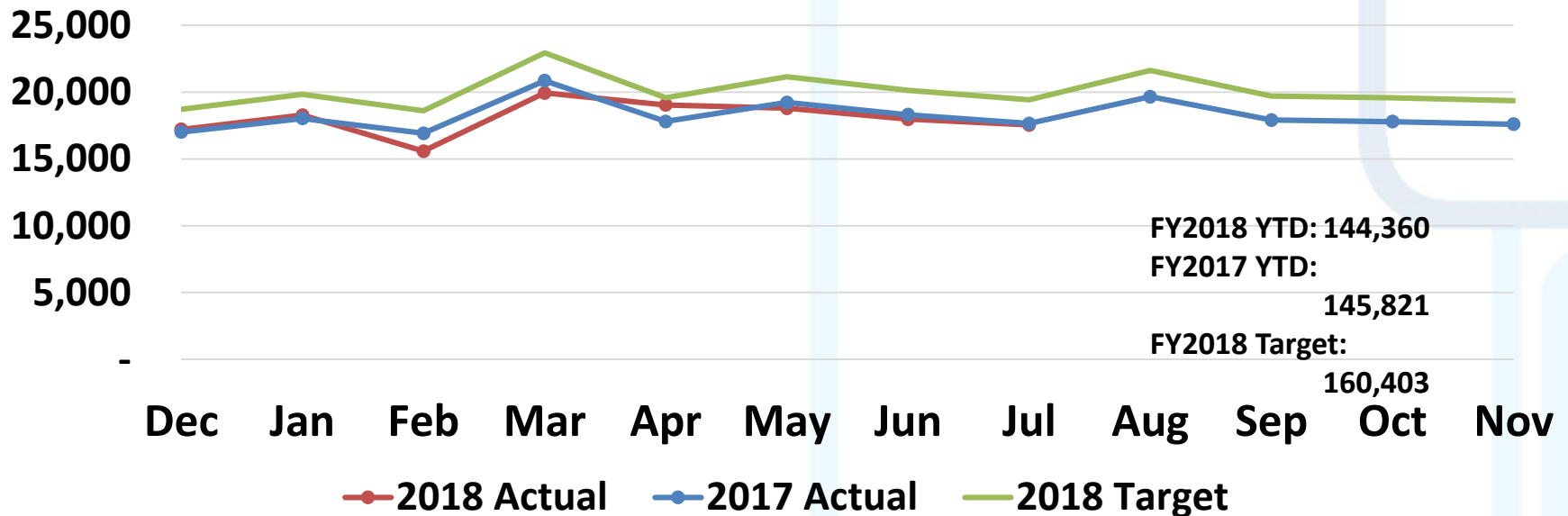


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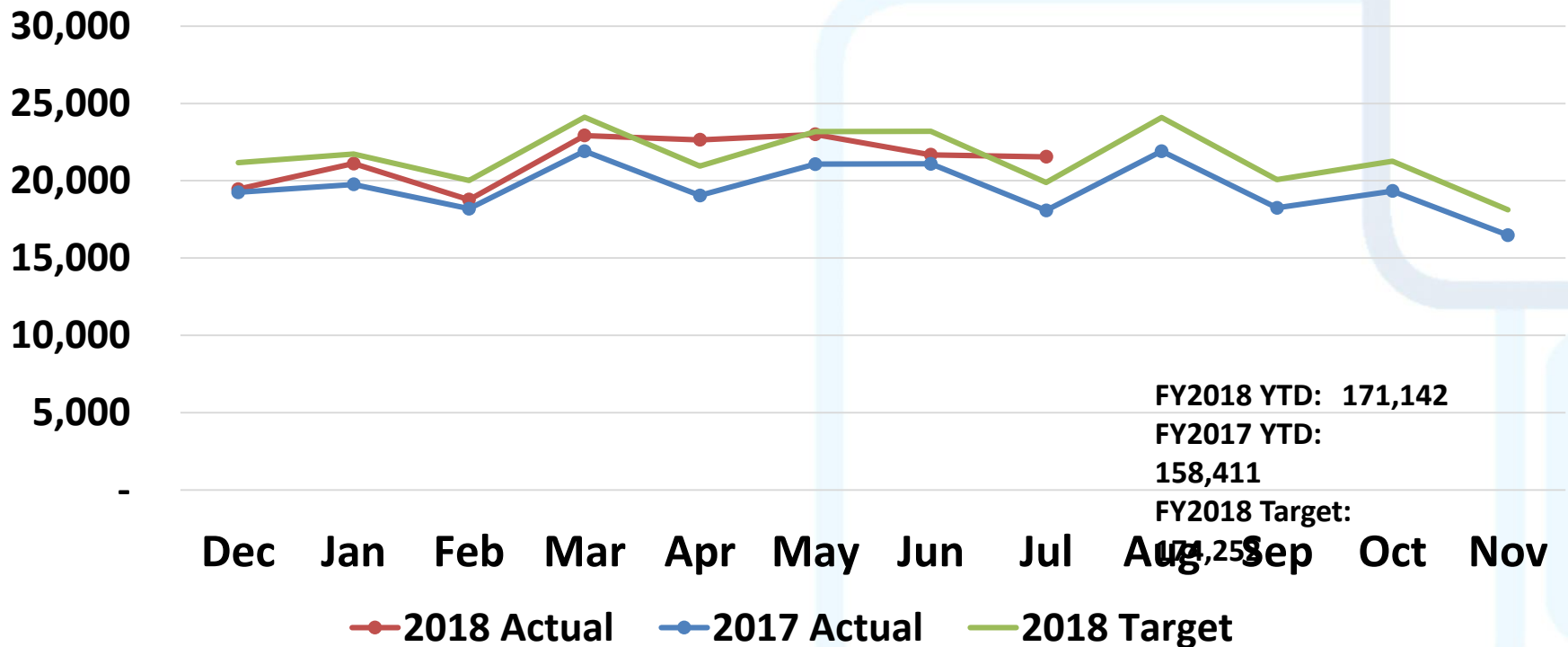


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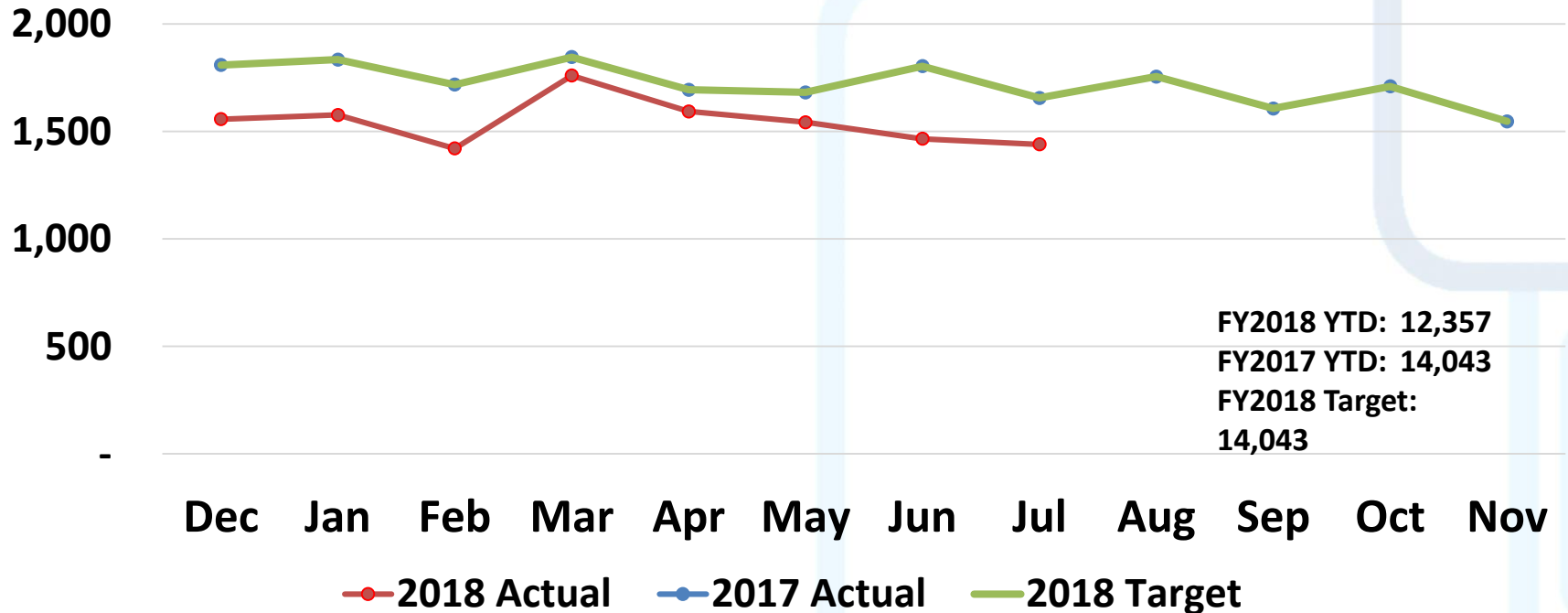
# Primary Care Provider Visits



# Specialty Care Provider Visits



# Total Inpatient Discharges



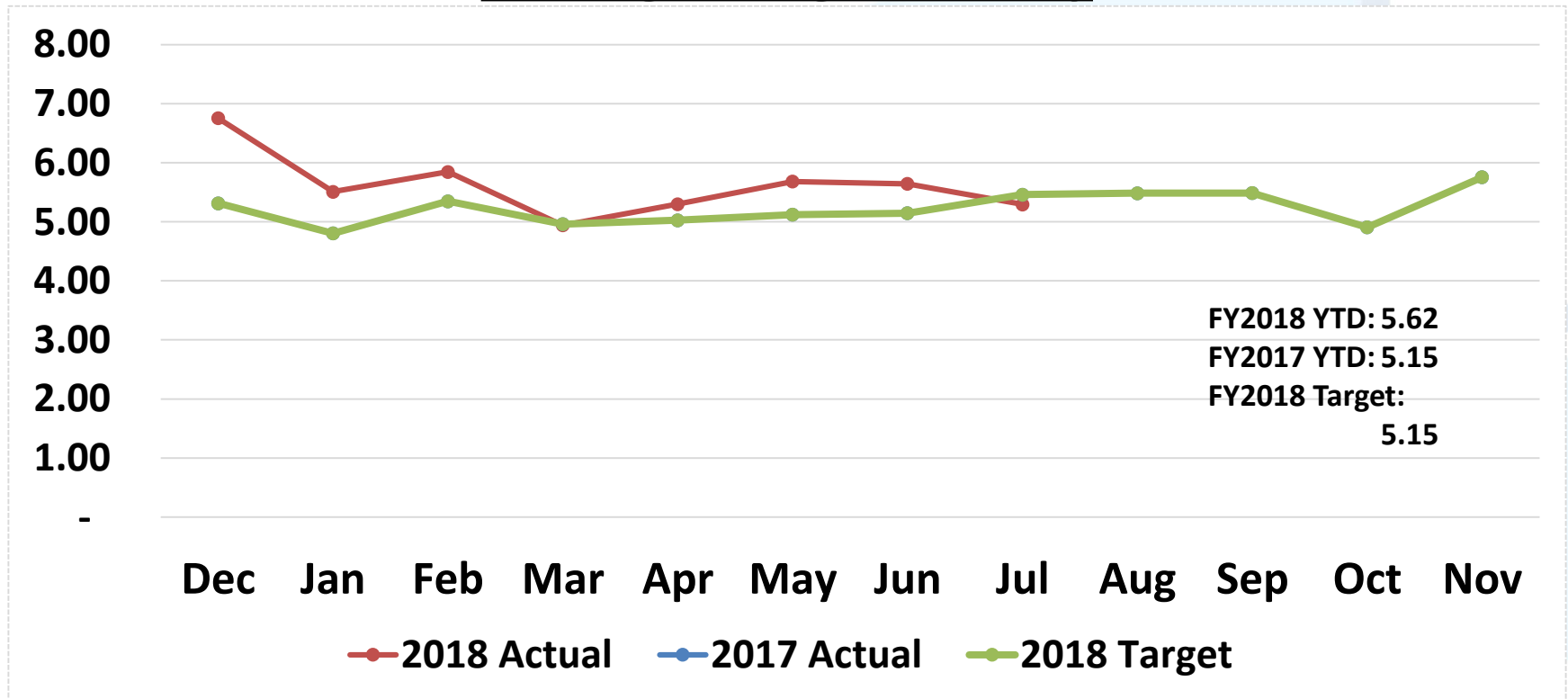
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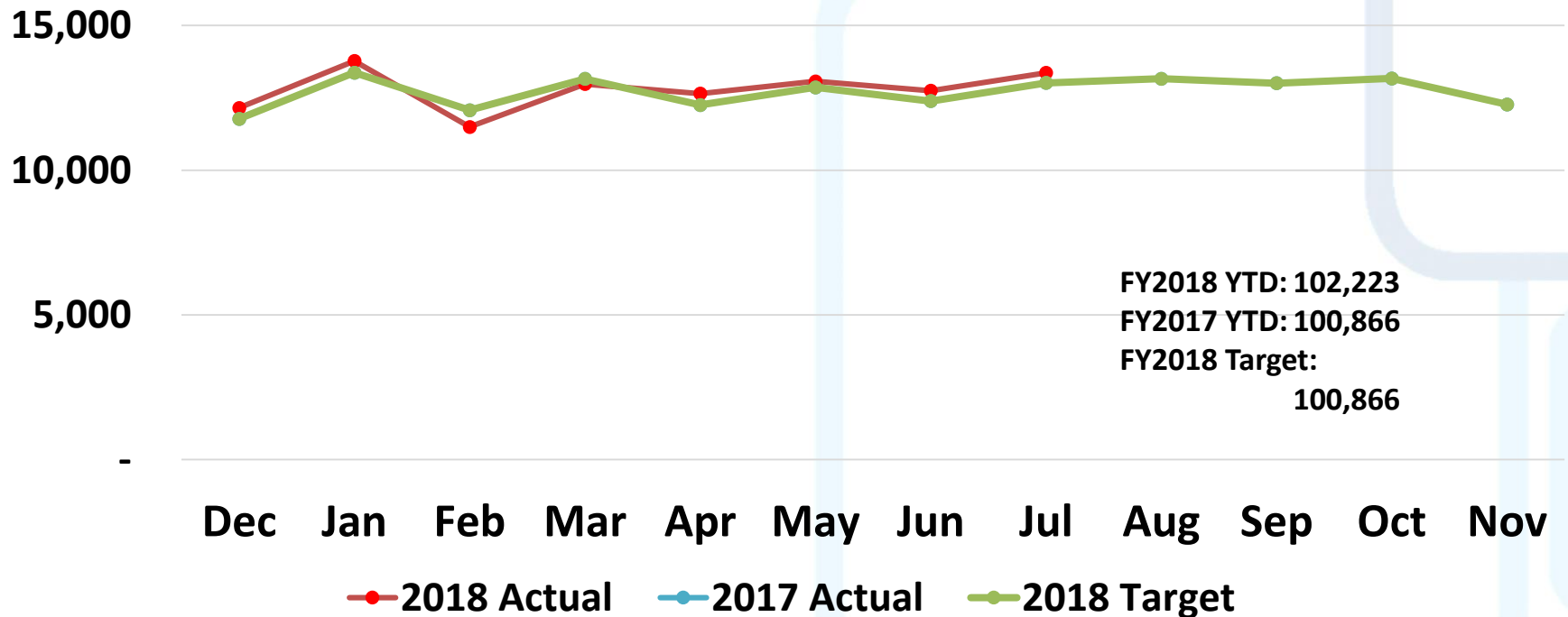
**COOK COUNTY HEALTH  
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**CCHHS**



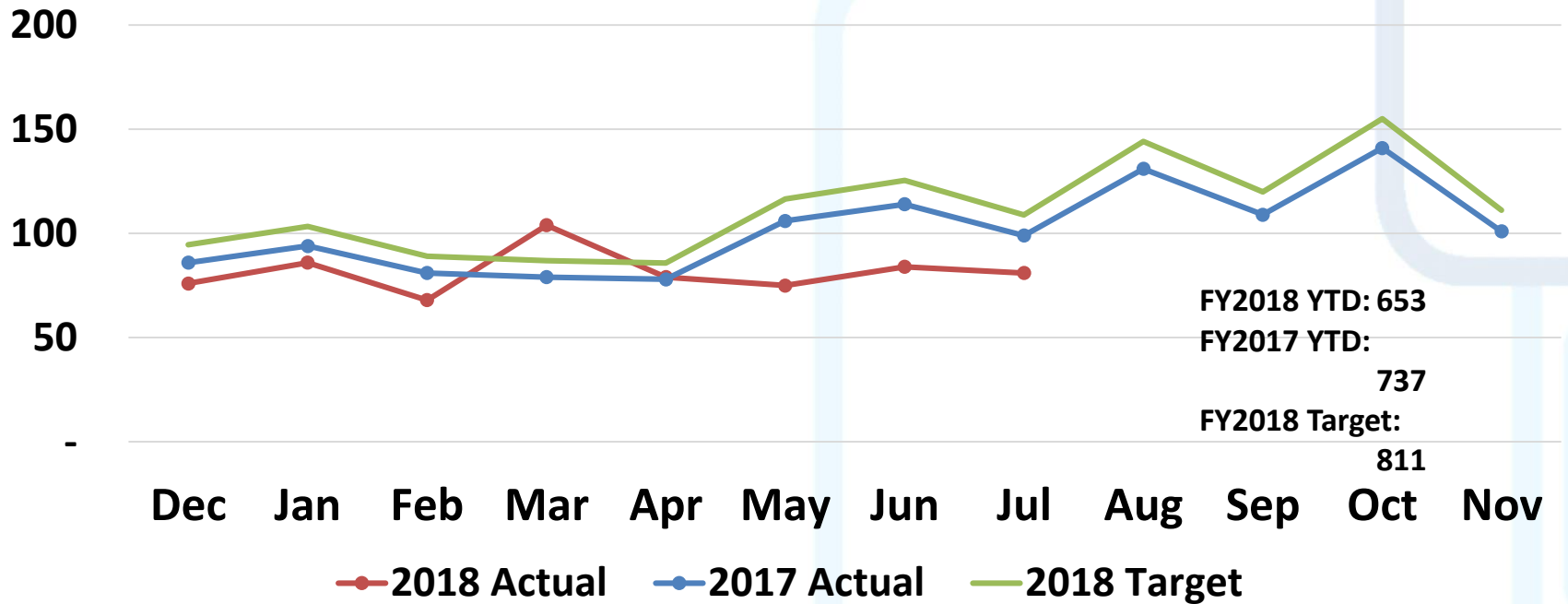
## Average Length of Stay



# Total Emergency Room Visits



# Total Deliveries



# Total Surgical Cases

